

## Capital Budgeting

The  $I$  in  $V_{firm} = f(I, F, D)$

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## Capital Budgeting

- Process of deciding which long-term investments to make
- Current outlay followed by cash inflows beyond one year in the future
  - New equipment, plants, new products
  - Often replacing old equipment with new
- Expected return = required return?

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## Temporary assumption

- Required return is given and is the same for all projects
- $k_0$  = required return or the hurdle rate
- Assumption will be relaxed in the next chapter when we consider risk

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## 5 steps to capital budgeting

1. Generation of investment proposals
2. Estimation of expected cash flows
3. Evaluation of expected cash flows
4. Selection of proposals
5. Continual reevaluation of proposals after acceptance

We are mainly concerned with 2, 3 and 4

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## Estimation of expected cash flows

- Incremental → CF of the firm with proposal vs. CF of firm without proposal
- After-tax → what actually affects the common stockholders (available for retention or payout)
- CF = Net Income + Depreciation

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## Incremental cash flows

$$\Delta CF = (\Delta S - \Delta C - \Delta D)(1-t) + \Delta D$$

? S = change in sales revenue

? C = change in operating costs

? D = change in depreciation

t = firm's marginal tax rate

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## Horizontal income statement

Given :  $(\Delta S - \Delta C - \Delta D) = \Delta(\text{before - tax profits})$   
 if  $(\Delta S - \Delta C - \Delta D)(t) = \Delta \text{taxes}$   
 then  $(\Delta S - \Delta C - \Delta D)(1 - t) = \Delta(\text{after - tax profits})$   
 $\therefore \Delta CF = (\Delta S - \Delta C - \Delta D)(1 - t) + \Delta D$

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## Replacement example

Old equipment: original cost= 60,000 SV = 0  
 15 yr original life currently 5 yrs old with a  
 MV = 8,000  
 New equipment: Cost = 40,000 SV = 4,000  
 10 yr life  $\Delta S = +4,000/\text{yr}$   $\Delta C = -8,000/\text{yr}$   
 $\Delta \text{NWC} = 10,000$   
 $t = 50\%$   $k = 10\%$  straight-line depr. on both

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## Initial Outlay

Purchase price new	\$40,000
-Net proceeds sale of old	-24,000
+ $\Delta \text{NWC}$	+10,000
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Initial Outlay	\$26,000

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## Net proceeds from sale of old

$$\text{Net proceeds} = \text{MV} - t(\text{MV} - \text{BV})$$

MV = market value, BV = book value

$$D_{\text{old}} = (\text{Cost} - \text{SV})/n = (60000 - 0)/15 = 4000/\text{yr}$$

$$\text{BV} = 60000 - 5(4000) = 40000$$

$$\text{Net proceeds} = 8000 - .50(8000 - 40000)$$

$$\text{Net proceeds} = 24000$$

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## Net proceeds from sale of old

$$\text{Net proceeds} = \text{MV} - t(\text{MV} - \text{BV})$$

What if  $\text{MV} > \text{BV}$  and machine is sold for a gain? Then there is a tax on the gain equal to  $t(\text{MV} - \text{BV})$ , and this tax is subtracted from the selling price to yield the net proceeds

The formula works for gains or losses

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## $\Delta\text{NWC}$

$$\Delta\text{NWC} = \Delta\text{current assets} - \Delta\text{current liabilities}$$

$\Delta\text{NWC}$  is additional motor oil or nuts and bolts needed to service the equipment

$\Delta\text{NWC}$  is additional cash that must be kept on hand if the proposal is accepted

$\Delta\text{NWC}$  is part of the initial outlay and is also a cash inflow at the end of the life of the project

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## Incremental Cash Flows ( $\Delta CF$ )

$$\Delta CF = (\Delta S - \Delta C - \Delta D)(1 - t) + \Delta D$$

$$\Delta S = 4000/\text{yr} \text{ and } \Delta C = -8000/\text{yr}$$

$$D_{\text{old}} = 4000 \quad D_{\text{new}} = (40000 - 4000)/10 = 3600$$

$$\Delta D = 3600 - 4000 = -400/\text{yr}$$

$$\Delta CF = [4000 - (-8000) - (-400)](1 - .5) - 400$$

$$\Delta CF = 5800/\text{yr} \text{ for } 10 \text{ years}$$

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## Terminal cash flow

Often there is an extra cash inflow in the terminal year

Return of the  $\Delta NWC = 10000$  since the motor oil, nuts and bolts, and cash are no longer needed

$$\text{Incremental salvage value } \Delta SV = SV_{\text{new}} - SV_{\text{old}}$$

$$\Delta SV = 4000 - 0$$

$$\text{Total non-operating CF} = 10000 + 4000 = 14000$$

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## Cash flow time line

$$\begin{array}{ccccccc} -26000 & 5800 & 5800 & // & 5800 & 19800 \\ \hline 0 & 1 & 2 & & 9 & 10 \end{array}$$

Accept or reject?

Is forecasted rate of return  $\geq k_0 = 10\%$ ?

Looks like a job for time value of money

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## Acceptance criteria

Two discounted cash flow methods

Internal Rate of Return (IRR)

Net Present Value (NPV)

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## Internal Rate of Return (IRR)

IRR → that discount rate that equates the present value of the expected cash inflows with the present value of the expected cash outflows

IRR → that discount rate that makes  $PV_{in} = PV_{out}$

Accept if  $IRR \geq k_0$  and reject if  $IRR < k_0$

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## Internal Rate of Return (IRR)

$$CF_0 = \frac{CF_1}{(1+r)^1} + \frac{CF_2}{(1+r)^2} + \dots + \frac{CF_n}{(1+r)^n} = \sum_{t=1}^n \frac{CF_t}{(1+r)^t}$$

$CF_t$  = cash flow, end of period t

n = life of the project

r = IRR

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## Internal Rate of Return

$$26000 = \frac{5800}{(1+r)^1} + \frac{5800}{(1+r)^2} + \dots + \frac{5800 + 4000 + 10000}{(1+r)^{10}}$$

Solve for r

Accept if  $r = k_0$  Reject if  $r < k_0$

Finding IRR using a financial calculator:

-26000  $\rightarrow$  CF<sub>j</sub> 5800  $\rightarrow$  CF<sub>j</sub> 9  $\rightarrow$  N<sub>j</sub>

19800  $\rightarrow$  CF<sub>j</sub> IRR=20.58%

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## Slate of possible projects

Project	Outlay	IRR
B	1,000,000	30%
C	2,000,000	20%
A	500,000	13%
D	500,000	7%

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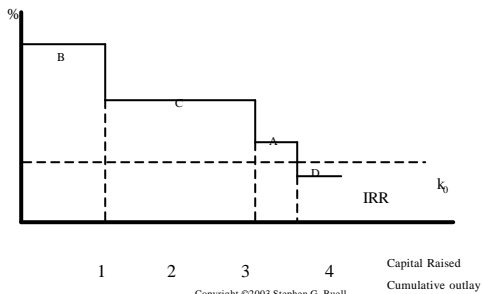
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## IRR Schedule



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## Net Present Value (NPV)

NPV → present value of the expected cash inflows minus the present value of the expected cash outflows when all cash flows are discounted at the required rate  $k_0$

Accept if NPV = 0

Reject if NPV < 0

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## Net Present Value (NPV)

$$NPV = -CF_0 + \frac{CF_1}{(1+k_0)^1} + \frac{CF_2}{(1+k_0)^2} + \dots + \frac{CF_n}{(1+k_0)^n} = \sum_{t=0}^n \frac{CF_t}{(1+k_0)^t}$$

$CF_t$  = cash flow, end of period  $t$

$n$  = life of the project

$k_0$  = required rate of return

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$$NPV = -26000 + \frac{5800}{(1.10)^1} + \frac{5800}{(1.10)^2} + \dots + \frac{5800 + 4000 + 10000}{(1.10)^{10}}$$

Solve for NPV

Accept if NPV = 0    Reject if NPV < 0

Finding NPV using a financial calculator:

-26000 → CF<sub>j</sub>    5800 → CF<sub>j</sub>    9 → N<sub>j</sub>

19800 → CF<sub>j</sub>    I/YR → 10    NPV = 15,036.10

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## Another definition of IRR

Since  $NPV = PV_{in} - PV_{out}$   
and IRR makes  $PV_{in} = PV_{out}$

IRR can be defined as the discount rate that  
makes  $NPV = 0$

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## Quick summary

Two **alternative** methods:

$NPV = PV_{inflows} - PV_{outflows}$  discount at rate  $k_0$

IRR:  $PV_{inflows} = PV_{outflows}$  solve for IRR

Accept if  $NPV = 0$  or  $IRR = k_0$

Reject if  $NPV < 0$  or  $IRR < k_0$

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## Quick summary of example

$$NPV = -26000 + \frac{5800}{(1.10)^1} + \frac{5800}{(1.10)^2} + \dots + \frac{5800 + 4000 + 10000}{(1.10)^{10}}$$

$$NPV = 15,036$$

$$26000 = \frac{5800}{(1 + IRR)^1} + \frac{5800}{(1 + IRR)^2} + \dots + \frac{5800 + 4000 + 10000}{(1 + IRR)^{10}}$$

$$IRR = 20.58\%$$

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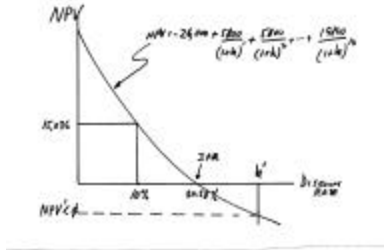
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### Single project: Same result




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### Why IRR = $k_0$ or NPV = 0?

Pretend entire \$26,000 outlay is financed by a 10 yr loan at interest rate = 10%

Annual uniform payment to retire loan:

$$26000 = R(PVIF_a - 10\% - 10) \quad R = \$4231/\text{yr}$$

Annual CF = 5800 plus extra 14000 in yr 10

$$(5800 - 4231)(PVIF_a - 10\% - 10) + 14000/(1.10)^{10} = 15036$$

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### Possible conflict

Period	Project A	Project B
0	-23616	-23616
1	10000	0
2	10000	5000
3	10000	10000
4	10000	32675
NPV( $k_0 = 10\%$ )	8083	10347
IRR	25%	22%

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## Assumed reinvestment rates

IRR → All CF's reinvested at the IRR

NPV → All CF's reinvested at  $k_0$

NPV: more realistic, more conservative, more consistent

Normally choose project with higher NPV

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## Modified IRR (MIRR)

Eliminates flaw of regular IRR method

Assumes all CF's reinvested at  $k_0$

Compute sum of CF's at terminal point assuming reinvestment at  $k_0$

Solve for MIRR: discount rate that equates the PV of this terminal sum with initial outlay

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## Modified IRR (MIRR)

$$FV_{A,4} = 10000(FVIFA_{10\%,4}) = 46,410$$

$$23616 = 46410 / (1 + MIRR_A)^4 \quad MIRR_A = 18.4\%$$

$$FV_{B,4} = 5000(1.10)^2 + 10000(1.10)^1 + 32675$$

$$FV_{B,4} = 49,725$$

$$23616 = 49725 / (1 + MIRR_B)^4 \quad MIRR_B = 20.5\%$$

Choose project B

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